

## Business Leaders of Dallas

A professional headshot of Pete Chilian, a man with dark hair, smiling, wearing a grey suit jacket, a light blue dress shirt, and a blue patterned tie.

Market Manager for J.P. Morgan Private Bank, Pete Chilian has spent the last two decades serving the wealth management needs of affluent families and foundations across the greater Dallas area, East Texas, Arkansas, Louisiana, and Oklahoma. Throughout his career in financial services, Pete has become known as someone who is deeply personal and highly relational, but he's quick to point out that his team of more than 100 bankers and specialists play an equal role in that reputation.

"The work we do is so personal," says Pete. "We're not just transactional, and

because we have deep roots in Dallas, many of our relationships are multi-generational. We know our clients' kids, their business partners, and all the dynamics within their family. This is what allows us to uniquely advise every single client."

While J.P. Morgan has employees in 60 countries around the world, Pete says that clients of the Private Bank work with dedicated teams of local specialists that bring their financial assets together into one comprehensive strategy through a high-touch, elevated experience, much like you might find in a smaller boutique office.

Additionally, Pete emphasized that

JPMorgan Chase places a high priority on equitable development. In 2020, the firm opened its first community branch to boost financial wellness in the southern sector of Dallas. "We may deliver investment banking, lending, and planning resources to our clients, but those are just tools that we use to help our clients fulfill their purpose and leave a legacy," he says.

**J.P.Morgan**  
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