#### -LONG ISLAND BUSINESS-

# INFLUENCERS

# LONG ISLAND BUSINESS NEWS -BANKING AND FINANCE 2023

### **Jennifer Marks**

J.P. MORGAN PRIVATE BANK



Jennifer Marks is a Managing Director and Market Team Lead in the Long Island office of J.P. Morgan Private Bank, developing and implementing strategies for the region, while providing wealth planning, banking, investing, lending and trust services to

the area's prominent families and individuals.

Knowing that better input leads to better outcomes, Marks partners with her clients to understand their complex lives from all angles. She then draws upon J.P. Morgan's global resources to develop the strategies that can propel them toward the long-term objectives they have for themselves, their loved ones and their communities. Marks is the Co-Chair of the

region's Market Leadership Team, focused on unifying all JPMorgan Chase employees across Long Island and within our communities. She also chairs the region's Diversity and Inclusion efforts.

Marks joined J.P. Morgan in 2006 and has remained with the Private Bank ever since. She began her career as an Investment Business Analyst and became an Investment Advisor in 2010. Marks's natural intelligence and problem-solving abilities have led her to a seat on J.P. Morgan's U.S. Advisory Council, where she works with a select group of leaders to develop initiatives that shape experiences for employees and clients alike.

Marks holds FINRA Series 7 and 63 securities licenses, and earned a B.S. in Industrial and Labor Relations from Cornell University.

Having grown up on Long Island, she is thrilled to

be making a local impact through the Private Bank and her own community engagement. Most recently, Marks was invited to become a member of the 2021 Energeia Partnership, a group that gives proven, ethical leaders the opportunity to act as catalysts for change, helping to create innovative and sustainable strategies to the most pressing challenges facing our region. She is an integral member of the UJA Long Island Young Families Fundraising Committee, focused on raising awareness, funds, and community engagement bridging philanthropy and business.

A leader in the Long Island business community, Marks was named to Long Island Business News' 2023 list of Dynamic Women Leaders. When she's not in the office, Jennifer enjoys spending time at the beach, exercising, and exploring the area's parks and museums with her husband and two children.

## **Nelle Miller**

J.P. MORGAN PRIVATE BANK



Nelle Miller is a Managing Director and Co-Head of New York at J.P. Morgan Private Bank. Miller is also a member of the U.S. Operating Committee for the Private Bank. She leads and manages a team of more than 150 bankers, investors, credit

executives, trust and estate attorneys, and client services professionals that are dedicated to providing wealth management advice, solutions, and services to executives, founders, and families in the New

York area. The team functions as a liaison between the Private Bank and the Investment Bank's middle market, expanding the Private Bank's capabilities and service throughout the firm.

Miller herself is a banker and advisor to some of New York's wealthiest and well-known families – she oversees a total of \$15B+ in assets. As a leader of the New York Private Bank, she is known as a mentor to many young women across the firm and takes an active role in their career.

Before taking on this role, Miller spent 10 years as an original and founding member of the Global Investment Opportunities (G10) team (the marquee

trading desk in the Private Bank for large clients), focusing on multi-asset class trading strategies for individuals, family offices and hedge funds across the country. She joined J.P. Morgan in 2002 as part of the Institutional Equities Desk, covering New York-based hedge funds and mutual funds as a research salesperson.

Miller holds a Bachelor of Science from Boston College. Outside of J.P. Morgan, she sits on the board of CASA (The National Center on Addiction and Substance Abuse) and the Central Park Conservancy. Miller lives in New York City with her husband and two daughters.

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